## CSR TIPS (Second Property of the Control of the Con

- 1. Answer telephone by the 2nd ring.
- 2. Use appropriate greeting.
- 3. Never answer a question with "uh-huh".
- 4. Show you're listening by reflecting.
- 5. Use caller's name.
- 6. Always get permission to transfer a caller.
- 7. Use HOLD sparingly and with permission from caller.
- 8. Listen carefully and take notes.
- 9. Be empathetic.
- 10. Be courteous and enthusiastic.
- 11. Tell what you can do first.
- 12. Always follow-up on promises.
- 13. Be the Solution!